

No: HCSL/PUR/TEN/2025/020

05 April 2025

Tender No: HCSL/PUR/TEN/2025/020 dated 10.03.2025

**ENGINEERING, SUPPLY, INSTALLATION AND COMMISSIONING OF BOAT
HOIST/ LIFT OF 800T CAPACITY FOR THE SHIP REPAIR FACILITY AT
PANDU, GUWAHATI, ASSAM.**

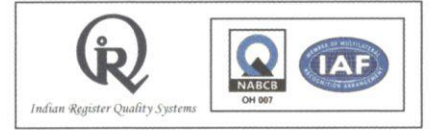
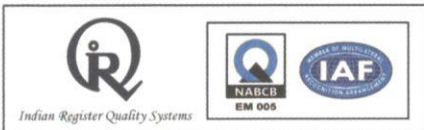
CORRIGENDUM NO. 3

REPLY TO PRE-BID QUERIES

1. The pre-bid meeting in connection with Tender No: HCSL/PUR/TEN/2025/020, dated 10th March 2025, was conducted on 21st March 2025 in both online and offline modes from the HCSL office at Nazirgunge, Howrah.
2. This Corrigendum No: 3 contains replies to queries received from prospective bidders.
3. This corrigendum shall form part and parcel of the tender document. All other terms and conditions of Tender No: HCSL/PUR/TEN/2025/020, dated 10th March 2025, remain unaltered.


सजल सेनगुप्ता
Sajal Sengupta
मुख्य परियोजना अभियंता (सिविल)/CPE (CIVIL)
हुगली कोचीन शिपयार्ड लिमिटेड
HOOGHLY COCHIN SHIPYARD LIMITED

For CEO
Hooghly Cochin Shipyard Ltd.



Registered Office : Administrative Building, HCSL Premises, Satyen Bose Road,
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☎ +91 (33) 2688 8282 ✉ contact@hooghlycsl.com 🌐 www.hooghlycsl.com

Shipyard : Nazirgunge Unit, Satyen Bose Road, P.O. Danesh Sk. Lane,
P.S. Sankrail, Howrah, West Bengal - 711 109,
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CIN : U35900WB2017GOI223197, GSTIN : 19AAECH3640L1ZD

NAME OF THE WORK: Engineering, Supply, Installation, and Commissioning of 800T Boat Hoist/ Lift for the Ship Repair Facility (SRF) at Pandu, Guwahati, Assam.

TENDER NO: HCSL/PUR/TEN/2025/020

REPLY TO BIDDERS QUERIES

| SL.No | Query Reference | Reference Clause | Page No | Description | Bidder's Query | HCSL Reply |
|-------|----------------------------------|------------------|----------|--|---|---|
| 1 | ITT (Vol I) Financial capability | 1.5.3 (b-1) | 10 of 44 | If an Indian company/firm claims the Work Experience criteria and/or Financial Criteria like Turnover, Net worth and Bid Capacity etc. on the basis of its Foreign Principals, the firm can participate in the tender subject to his submitting documentary evidence to prove that Indian company/ Firm is indeed a 100% subsidiary or branch of a foreign company. They shall submit balance sheet showing equity holdings or certificate by the company Chartered accountants/auditors showing equity holding patterns between the Foreign principal company and its Indian subsidiary/branch or a certificate by the Foreign principal company that the Indian company is their wholly owned subsidiary (which should be duly notarized) and the Indian subsidiary company/ branch may be allowed to participate in the HCSL tenders. | If an Indian company/firm claims the Work Experience criteria and/or Financial Criteria like Turnover, Net worth and Bid Capacity etc. on the basis of its Foreign Principals, the firm can participate in the tender subject to his submitting documentary evidence to prove that Indian company/ Firm is indeed a 100% subsidiary or branch or authorized agent/dealer of a foreign company. They shall submit balance sheet showing equity holdings or certificate by the company Chartered accountants/auditors showing equity holding pattern or a detailed authorized agency agreement valid through the entire tenure of the tender between the Foreign principal company and its Indian subsidiary / branch agent or a certificate by the Foreign principal company that the Indian company is their wholly owned subsidiary agency agreement (which should be duly notarized) and the Indian subsidiary company / branch agent may be allowed to participate in the HCSL tenders. | Not acceptable. Tender condition shall prevail. |

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| 2 | ITT (Vol I) Payment Schedule | 8 | 09 of 15 | Stage 1 - On issuance of the purchase order for the material supply. 10 % of the supply order value excluding taxes and duties against submission of equivalent bank guarantee, as per HCSL format, valid till completion of material supply. | 20% advance against submission of ABG. - 80% against irrevocable Letter of Credit with following milestones. | Not acceptable. Tender condition shall prevail. |
| | | | | Stage 2- Delivery of boat lift materials/ items at Pandu site after certification by third party Classification society. (Prior to dispatch for items). 60% of the supply order value including all taxes and duties | 60% of the supply order value including all taxes and duties after the certification of Third Party Inspection. (Prior to despatch) | Not acceptable. Tender condition shall prevail. |
| | | | | Stage 3- Positioning of Boat lift erection equipment at the site. 10% of the supply order value including all taxes and duties and 10% of installation and commissioning value including all taxes and duties | 10% of the supply order value including all taxes and duties after Completion of assembly , erection of structural frame work ,transversal beam and wheelgroups and certification by thirdparty Classification society | Not acceptable. Tender condition shall prevail.. |
| | | | | Stage 4 - Completion of assembly , erection of structural frame work , transversal beam and wheel groups and certification by third party Classification society. 10% of the supply order value including all taxes and duties and 30% of installation and commissioning value including all taxes and duties | 10%. Completion of assembly, erection of all machineries, electrical and control system components and certification by third party Classification society | Not acceptable. Tender condition shall prevail. |
| | | | | Stage 5 - Completion of assembly, erection of all machineries, electrical and control system components and certification by third party Classification society. 10% of the supply order value including all taxes and duties and 30% of installation and commissioning value including all taxes and duties | Erection & Commissioning 1)30% - mobilization of advance before commencement of Erection & assembly of the Boat Lift parts. 2) 40% Completion of assembly, erection of all machineries, electrical and control system components and certification by third party Classification society 3) 20% Completion of installation and completion of functional and operational test and certification by third party Classification society. 4) 10% Successful commission of the boat lift, and certification by third party Classification society, providing operational training and maintenance training and receipt of BG towards performance and guarantee of the equipment | Not acceptable. Tender condition shall prevail. |
| | | | | Stage 6 Completion of installation and completion of functional and operational test and certification by third party Classification society. 20% of installation and commissioning value including all taxes and duties | | |
| | | | | Stage 7 Successful commissioning of the boat lift, and certification by third party Classification society, providing operational training and maintenance training and receipt of BG towards performance and guarantee of the equipment. 10% of installation and commissioning value including all taxes and duties | | |

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| 3 | COC (Vol II) Delay damages | Sub Clause 8.7 | 14 of 26 | In Sub-Clause 8.7, the sum referred to in the second sentence shall be 0.05% of the Contract Price as delay damages in respect of the Works, payable (per day) in the proportions of currencies in which the Contract Price is payable. The maximum amount of delay damages shall be ten percent (10%) of the Contract Price stated in the Contract Agreement. | Bidder request to accept the following terms In case of delay in supply and installation of complete system, liquidated damages (LD) may be levied at the rate of 1/2.% (half percent) per week or part of the week of the total basic price of undelivered portion of Equipment, subject to a maximum of 5% of the total basic price of undelivered material | Not acceptable. Tender condition shall prevail. |
| 4 | ITT (Vol I) | 2.6 (a) | 14 of 44 | Tenderers shall deposit an amount of Rs.50 Lakhs as Earnest Money Deposit (EMD) along with the tender through gateway of: STATE BANK OF INDIA, COCHIN SHIPYARD BRANC, COCHIN, ACCOUNT NO.37354232301, IFSC CODE: SBIN0003229. | Bidder requests reducing the EMD value as they feel EMD value is quite high. | Not acceptable. Tender condition shall prevail. |
| 5 | ITT (Vol I) Eligible Tenderers | 1.5 | 08 of 44 | | Bidder requests to incorporate the following clause/s - Overseas OEM's authorized Indian Representative / Dealer / Distributer can bid with proper authorization/ back up letter from OEM with complete guarantee/ warrantee/ backup for equipment/ spares / services. - Overseas OEM's Indian authorized representative can submit the qualification criteria documents related to technical and commercial and experience of their respective OEMs to meet the PQC, duly self certified by the OEM. We have participated in similar tenders with above clauses mentioned in PSU tenders for procurement Clients like Goa Shipyards, Cochin Shipyards, etc. | Not acceptable. Tender condition shall prevail. |
| 6 | COC (Vol II) Time for Completion | Sub Clause 8.2 | 13 of 26 | Time for Completion for Sections according Sub-Clause 1.1.5.6 are: Phase 1 Preliminary Design 15 days Detailed Design 15 days Review period by the Employer 15 days Final Detailed Design 15 days Certification (design appraisal) by Third party certification agency like Lloyds Register, DNV, BV, IRS, TUV etc 15 days Phase 2 Manufacturing Phase 4 months or 120 days Delivery, Installation & Commission of Boat Lift 3 months or 90 days | We request you to accept 14 months from the date of receipt of the techno-commercially clear PO and advance payment/ Letter of Credit intimation. Ex-works delivery: 10-11 months + 1,5 months delivery + 1,5 months for installation, commissioning and training. Request you to please allow International Bidder to participate in the tender with Foreign Currency. (USD/Euro/etc..) and all payment terms will be supported with Irrevocable Letter of Credit. This particular equipment cannot be out- sourced from Indian manufacturers. | Not acceptable. Tender condition shall prevail. |
| 7 | ITT (Vol I) Financial capability | 1.5.3 (a & b) | 09 of 44 | a) The Tenderer shall have received at least an average annual turnover equivalent to Rs. 20 crore during the last three fiscal years (2022, 2023, 2024). b) The Tenderer shall enclose with its Tender certificate issued by its Statutory Auditors (CA) with their seal and signature, stating its net worth & revenues during the past three fiscal years (2022, 2023, 2024). Certificate shall be as per the format according Annex 2. | Bidder cannot produce a turnover of 20Cr in the financial year of 2022, 2023, and 2024. | Minimum qualification criteria cannot be modified. Tender conditions shall prevail. |
| 8 | ITT (Vol I) General | 1.5.1 (a) | 08 of 44 | The Tenderers shall be a single firm registered in India with valid Shop & Establishment Registration Certificate or Certification of Incorporation from Registrar of Companies or registration certificate from Registrar of Firms or Certificate from Indian Chamber of Commerce. No JV or Consortium is allowed. | Option 1 Bidder requests to submit the (JV)Joint Venture with ASCOM S.p.A Italy and ABS Marine Engineering LLP to meet the financial and technical tender compliance. Option 2 Bidder accepts the payment terms in order to secure your payment part that can be advance against bank guarantee and part payment on delivery and rest of the payment after the installation and commissioning and hand overing the boat hoist. | Not acceptable. Tender condition shall prevail. |

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| 9 | ITT (Vol I) Financial capability | 1.5.3 (b - 1) | 10 of 44 | <p>If an Indian company/firm claims the Work Experience criteria and/or Financial Criteria like Turnover, Net worth and Bid Capacity etc. on the basis of its Foreign Principals, the firm can participate in the tender subject to his submitting documentary evidence to prove that Indian company/ Firm is indeed a 100% subsidiary or branch of a foreign company. They shall submit balance sheet showing equity holdings or certificate by the company Chartered accountants/auditors showing equity holding patterns between the Foreign principal company and its Indian subsidiary / branch or a certificate by the Foreign principal company that the Indian company is their wholly owned subsidiary (which should be duly notarized) and the Indian subsidiary company / branch may be allowed to participate in the HCSL tenders.</p> | <p>The Indian firm claims experience and financial criteria as per your bid requirements, on behalf of a foreign company as an OEM placing their documents along with authorisation to support us till the completion of said project.</p> <p>Foreign principal company as an OEM confirm through their authorisation that the Indian company is their wholly owned subsidiary and allowed to participate in the above tender.</p> | Not acceptable. Tender condition shall prevail. |
| 10 | Employer's requirement (Vol III) Key Milestone dates | 430 | 50 of 54 | Completion of manufacturing /fabrication and production of boat lift structure and components, D = C + 120 days | Bidder requests the possibility to extend this to D = C + 210 days? | It is a time bound project. Tender condition shall prevail. |